

Awarded Asia's Best Digital Institute

#### Programs Offered By Digital Gurukul

(Updated March 2024)



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1 - Introduction



You have only 2 options post

Covid-19 Pandemic

Adapt Digital

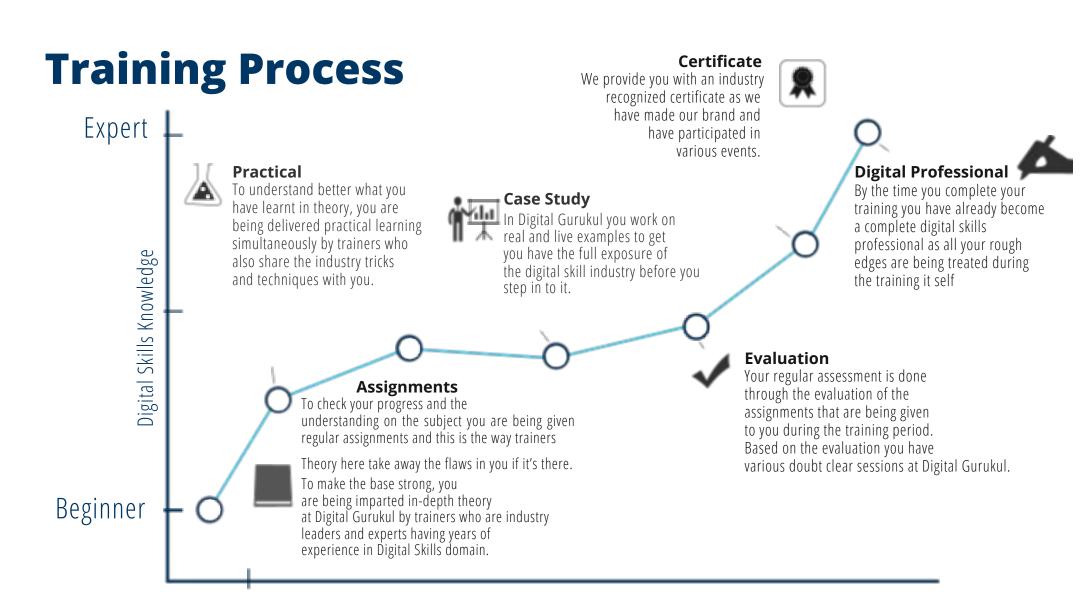
or

Perish..

- Dr. Raj Padhiyar

Founder of Digital Gurukul, Award Winning Digital Marketer, Author, Speaker, Trained 44850+ Professional, Featured in 75+ News Media

### **Training Methodology**



#### **Duration for Training**

### **Programs Offered by Digital Gurukul**

(Updated March 2024)

- 1) Topic wise Specialisation in Digital Marketing (15+ Domains): 18+ Hours
- 2) Diploma Program in Digital Marketing (30+ Topics): 65+ Hours

(With Internship, Job, Startup Growth GUARANTEED)

### 1. Topic wise Specialisation in Digital Marketing (15+ Domains): 18+ hours

#### **Topic wise Specialisation in Digital Marketing (15+ Domains): 18+ Hours**

- 01- Certified SEO Program (Updated to March 2024) (TRENDING)
- 02 Certified Google Adwords Program
- 03 Certified Social Media Marketing Program (Updated Platforms- Snapchat, Spotify, Hood)
- 04 Certified AI Content Creation Program (TRENDING)
- 05 Certified AI Graphics Designing Program
- 06 Certified Website Development Program (TRENDING)
- 07 Certified E-Commerce Program (TRENDING)
- 08 Certified Google Analytics Program
- 09 Certified Affiliate Marketing Program
- 10 Certified Influencer Program
- 11 Certified Digital Political Campaign Program
- 12 Certified Al Based Video Editing Program
- 13 Certified Crypto, NFT & Blockchain Marketing Program (TRENDING)
- 14 Certified Freelancing Mastery Program
- 15 Certified Performance Marketing Program (TRENDING)

### 2. Diploma Program in Digital Marketing

(MOST POPULAR & TRENDING)

#### Diploma Program in Digital Marketing (13 Modules) (30+ Topics)

- 1 Introduction to Digital Marketing Landscape in 2024
- 2 Content Creation with AI (Blogs, Reels, Shorts Included)
- 3 Graphic Designing With AI (GuruAI)
- 4 Professional Website Development (No Coding)
- 5 Search Engine Optimization (SEO) with AI in 2024.
- 6 Youtube Creator, Influencer & Podcast Mastery
- 7 Complete Social Media Marketing with GuruAl
- 8 Google Advertisement/PPC/SEM Mastery With ChatGPT
- 9 Performance Marketing
- 10 E-Commerce Website Creation with Dropshipping in 2024
- 11 Affiliate Marketing Mastery Make money online
- 12 Freelancing Mastery
- 13 CV & Interview Preparation for Digital Industry

# Introduction to Digital Marketing Landscape

- What is Marketing?
- What is STP & 4 Ps of Marketing
- Understanding Marketing Processes
- Difference between Traditional Marketing & Digital Marketing
- Inbound and Outbound Marketing
- What is Digital Marketing?
- Channels of Digital Marketing
- Increase Visibility
- Visitors Engagement
- Bringing Targeted Traffic
- Lead Conversion
- Retention
- Performance Evaluation
- Digital Marketing Trends to look out for in 2024

### Content Creation With AI

(Blogs, Reels, Shorts, Memes & Much more)

- What is Content Creation
- Importance of Content Creation
- Objective of Content Creation
- Various types of Content Creation with practical examples ie. Blogs, Reels etc.
- How to create Great Compelling Content
- Keyword research for Content ideas
- Content Optimization for Search Engines
- Content Marketing Strategies
- Content Distribution and Analytical Strategies
- Content KPIs
- How to generate leads with Content
   With Content creation with examples
- Al Content creation with ChatGPT
- Tools and Proposal Making Process for Content

### Graphic Designing (With AI)

- · Basics of Graphic designing
- Fundamentals of Structure, layout, colors, templates
- Animation/GIF
- Graphics Content strategies
- Meme designing
- Al Tools for Graphic Designing
- Introduction to Graphics Designing tool
- Designs Brainstorming
- The Color Palette
- Brand and Shape Connection
- Typography
- Unlock Design Secrets
- Getting your 1st client for graphic designing (Proposal, pricing, etc.)
- Graphics designing Assignments for India's leading brands
   (Sleepy Cat, Sleepy Owl, Naagin, True Elements, Scatters, Nicobar, Pahadi Local)
- FAQ

# Professional Website Development (NO Coding) (LIVE Practical)

(SCAN QR to check Our student -Nandini's LIVE Website she created during this topic)



- What is Website & its Importance
- Understanding the types of Websites & their Components
- Website Planning & Setup Process
   (Website Bundle provided by Digital Gurukul)
- Theme and Plugin Installation Process (UI/UX Perspective)
- Website SILO Architecture & Implementation
- Website Content Creation & Implementation Process
- Setting Up the Page Builder and other Important Plugins
- Website Optimization Process (With Plugins/Tools)
- Implementation of Website Audit
- Proposal/Pricing/Pitching process to get Website building projects

#### **SEO**

(Search Engine Optimization)

(With AI in 2024)

- SEO & its history starting from 1994 to 21st century
- What is Searching & how Search Engine works?
- Analysis of Site Structure & SEO Implications
- Keyword Research and Analysis
- SEO Factors (150+)
- Domain level factors
- Page level factors
- Site level factors
- Local SEO
- Technical SEO
- On Site Web spam factors
- Off Site Web spam factors
- Google Search Console
- Google Algorithm Updates
- Understanding Key SEO Terminologies
- Mastering SEO with 10+ Al tools & Plugins
- Monitoring and Measuring SEO Implementation with Google Analytics
- SEO KPIs
- SEO Case Studies of India's Leading Brands
- Proposal/Pricing/Pitching process to get SEO projects

# Youtube creator Influencer & Podcast Mastery

- Evolution of Influnecer/Youtuber/Podcaster
- Myths about becoming Influencer/Youtuber/Podcaster
- Process to identify niche/passion/interest areas
- Process of Digital Identity creation
- Strategies to create B2C/B2B Connect to increase followers
- Tools/Equipments needed
- Importance of Social work/PR/Community to elevate your Creator brand
- Strategies to Monetize your Digital Properties/Brand
- Case study of Popular Influencer/Youtuber/Vloggers across Asia ( Case-studies of BeerBiceps, Raj Shamani )

#### Complete Social Media Mastery

(With GuruAI)

- Social Media Marketing Overview?
- Understanding Social in Social Media
- How AI Changed Social Media with Case- studies in 2024
- Facebook Marketing
- Instagram Marketing
- Twitter Marketing
- Linkedin Marketing
- Snapchat Marketing
- Social Media Algorithms, Ad Campaigns, Ads copies, Ad Policies,
   Ads KPIs, Organic reach/Followers best practices, Ads Best practices, etc.
- Al tools for Ad Copies.
- Re-Marketing
- Social Media Audit
- Case studies of Various India's Leading Brands
   (Zomato, Amazon prime, Fevicol, Durex, Paytm, Swiggy, Fevikwik)

# Google Advertisement/ PPC/SEM (With ChatGPT)

- Google AdWords Overview
- Understanding AdWords account structure
- Google Ads Auction & Quality Score
- Understanding Keywords & Finding relevant Ad groups options
- Ad Policies & Ad Analytics
- Understanding different types of Bid strategies
- Ad Campaigns, Ads copies, Ad Extensions,
- Mastering the Following Google Ad Campaign & Ad copies (ChatGPT):
- Search Campaign
- Display Campaign
- Video Campaign
- Shopping Campaign
- Conversion Tracking & Remarketing
- Latest trends in Google Ad Campaigns
- Proposal/Pricing/Pitching process to get Google Ad projects

#### Performance Marketing

- Introduction to Performance Marketing (Concepts, Importance & benefits)
- Key Performance Marketing Channels: (Google Ads, Social Media & Affiliate Marketing)
- Setting Performance Marketing Goals and KPIs
- Search Engine Marketing (SEM):
- Social Media Advertising
- Display Advertising and Retargeting:
- Affiliate Marketing:
- Performance Measurement and Analytics:
- Budgeting and Cost Management
- A/B Testing and Experimentation:
- Performance Marketing Case-studies

# E-Commerce Website Creation & Dropshipping (In 2024)

(Scan QR to see our student - Aarti's E-Commerce Website she created during the class)



- Introduction to E-Commerce Store
- Understanding E-Commerce Functionality
- Building Virtual Store
- Creating a Bundle of Digital Products
  - Facebook Marketing
  - Twitter Marketing
  - Linkedin Marketing
  - Pinterest Marketing
  - Snapchat Marketing
  - Spotify Marketing
  - Quora Marketing
- Listing Digital Products to Store
- Setup and Integration of Checkout Process
- Setting up the Downloads and Category Pages
- Integrating Payment Gateway
- Integrating Shipping Platforms ( Delhivery )
- Setting Up Customer Profiles
- Setting Up Login Page
- E-Commerce Advertisement management Tools (Amazon & Dukaan)
- Setting-up Drop-shipping Clothing Business with Teespring
- Proposal/Pricing/Pitching process to get E-commerce projects

### Affiliate Marketing Mastery

(Making Money Online)

- Introduction to Affiliate Marketing: (affiliates, merchants, affiliate networks)
- Affiliate Marketing Models: (e.g., pay-per-sale, pay-per-click, pay-per-lead)
- Affiliate Networks and Programs: (e.g., Amazon Associates, ClickBank)
- Niche Selection and Product Research
- Building an Affiliate Marketing Website
- Content Creation for Affiliate Marketing
- Driving Traffic to Affiliate Marketing Websites:
- Conversion Optimization Techniques:
- Scaling and Growth Strategies:
- Tracking and Analytics:

### Freelancing Mastery

- Freelancing Introduction, Overview & More
- Various Online Platforms to get Freelancing Projects
- Important Guide on how to Approach the Client & get the Project by beating your competitior
- Freelancing & Personal Branding
- Creating Profiles in Freelancing Websites (Feedcoyote, Fiver, Freelancer etc.)
- Optimizing Profiles
- Creating Project winning Bids
- Pitching/Pricing Process

# **CV/Interview Preparation for Digital Industry**

- Overview of digital marketing roles and career paths
- Key trends and developments in the digital marketing industry
- Common job requirements and skill sets sought by employers
- Crafting an Effective CV for Digital Marketing Roles:
- Tailoring your CV to highlight relevant skills and experiences
- Structuring your CV for clarity and impact
- · Showcasing digital marketing skills, certifications, and achievements
- Leveraging Online Platforms and Tools:
- •Using LinkedIn and other professional networking platforms effectively
- •Showcasing your digital marketing expertise through online portfolios or websites
- •Utilizing digital tools for CV creation and optimization
- •Highlighting Key Digital Marketing Skills:
- Preparing for Digital Marketing Interviews:
- Practicing behavioral and situational interview questions
- •Preparing examples and anecdotes to demonstrate your skills and experiences
- •Case Studies and Practical Exercises:

#### Features of All the Programs Offerred by Digital Gurukul

Awarded Asia's Leading Ed-Tech Company offering Digital Skills Program By Industry Experts with the Practical Approach.

- 01 Most Updated Syllabus (Last update March 2024)
- 02 For doubts/queries 24\*7 Mentors availability to resolve any queries in real-time
- 03 Mentoring by Asia's leading Digital Professionals & Celebrities across the industries
- 04 For session missed/revision A backup/recorded session is available\*
- 05 Lectures in Hindi/English language.
- 06 Regular Assignments/Case studies/Presentation to keep students engaged in the program
- 07 Only Academy in Central India with Dedicated Placement cell to offer GUARANTEED Internships/Placements\*
- 08 Be part of our Large DG Alumni of 55850+ students.
- 09 To improve the student's soft skills dedicated session on resume preparation, Interview preparation Organization fit, Problem-solving, decision making & Leadership training to make students a Perfect 360 Professional in the Post Corona environment.
- 10 Master Digital Marketing with 20+ Al Tools.
- (India's 1st Institute to offer GuruAl Tool to master 360 degree Al Based Digital Marketing Training)
- 11 Lifetime support available after the course completion (Yes and we mean it)
- 12 GUESS WHAT We are offering a Internship/Job Guarantee to all the students (Additional Add-on)
- 13 Free Website Builder Package (Domain + Hosting + SSL + Professional Email) Worth ₹3500
- 14 3 Months Subscription to GuruAl Platform (India's 1st Al Suite for Digital Marketing Industry) Worth ₹2400

#### International Tools That We will be Covering











































**Keyword Tool** 



amazonadvertising























& More...

#### **Students Eligible For Following Certifications**



AdWords Mobile Certification

RAJ PADHIYAR

Is awarded this certificate for passing the AdWords Fundamentals and Mobile Advertising exams.

WALIG TREQUENT 21 August 2017

Google



AdWords Video Certification

RAJ PADHIYAR

Is awarded this certificate for passing the AdWords Fundamentals and Video Advertising exams:

Section 1. August 2017

Google

Google

COACLA COMMISSIONE

GOOGLE XOMPARTMENT



RESERVANCE SUDDEN









#### Raj Padhiyar

has completed A/B Testing

as part of the Blueprint eLearning program on August 27, 2016





#### Raj Padhiyar

The bearer of this certificate is hereby deemed knowledgeable of using email marketing as a sustainable channel to close leads and delight customers. He/she has been tested on best practices that focus on anti-spam compliance, high-converting email sends, mobile optimization and using established metrics to test, optimize, and improve their email marketing.

Centres: 9/20% - Expires: 10/2017









Dr. Raj Padhiyar
Founder & CEO
Digital Gurukul

Awarded Asia's Best Digital Marketer - Dr. Raj Padhiyar who born & brought up in Mumbai. His education qualification includes (B.Com from Narsee Monjee College), (MBA from Welingkar Institute) & (M.Com from Mumbai University) & (Digital Marketing from Ireland). His involvement in Digital Marketing dates back to 2008 when Digital Marketing was a relatively new term for all the people across the industry by handling Freelancing work of small businesses & Educational Institution.

Dr. Raj Padhiyar is (Founder – Digital Gurukul – Awarded Asia's Best Digital Marketing Institute & 12+ Awards), (Founder – Emvive – Cental India's leading Digital Marketing Agency), Edtech Committee member (IAMAI- Government of India), Mentor of 50+ Organizations across Asia.

Dr. Raj Padhiyar is the only Indian to receive Doctorate in Digital Marketing from USA. He is also Awarded "Youngest Entrepreneur of the Year" for Digital Marketing Education in the year 2017, 2018 consecutively.

With 12+ National & International awards, Dr. Raj Padhiyar has been associated with various Government Organizations, Political Parties in managing their Digital portfolio. He has trained 44850+ Professionals across various industries & list is growing day by day. He has written several articles on Digital Marketing & his thoughts are regularly published in leading newspapers & Magazines across India including Times Now, Aajtak, and Deccan Herald etc. He has published his first book "Social Media & Politics in India" in 2019, available on Amazon & Flipkart. (It has got 5 star rating by readers) & his second book is published in 2020 "Fundamentals of Digital Marketing".



Dr. Sindhu Bhaskar

Advisory Board Member

Digital Gurukul

Dr. Sindhu Bhaskar is the Chairman and CEO of EST Group. EST Global Inc., is an enterprise based in the MIT ecosystem, incorporated and operating from Cambridge Innovation Center, MIT, USA. Dr. Sindhu has worked his career to global leadership in transforming the financial ecosystem through digital evolution, fintech revolution, and financial inclusion. He is now leading an initiative to impact a majority of the world's population in the rural and farming sector, with an initial beginning in India.

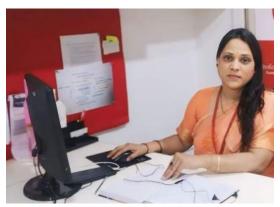
Dr. Sindhu, a New Age Technology Evangelist, is on a mission to create the new development mantra wherein the driving engine is the digital composite banking. Financial inclusion shall shore up the country's economy and growth-quotient. EST vision is to make banking as intuitive as unlocking your phone with your fingerprint. This vision is possible through unleashing the potential of emerging technology, understanding countries' problems, investing in alliances and partners to complement the ecosystem.

Dr. Sindhu is a strong proponent of digital development banking, digital asset services, Al, IoT and Machine Learning. He is making all facilities interact with the classical banking principles to create the new development mantra.

#### **OUR CORE TEAM**









#### Mrs. Mayuri Padhiyar

Co-Founder & CMO (Digital Gurukul.)

Mayuri Maheshwari Padhiyar is Co-Founder & CMO – Digital Gurukul.

#### Mr. Saurav Kumar

**Advisory Board Member** 

He is the Co-Founder and
COO of FinTech and
Blockchain Association. FAB
Association is an organization
that was established to bring
together Financial and
Corporate leaders, along with
Blockchain experts from
across the globe.

#### Mrs. Madhavi Kate

(Head - Counsellor)

a seasoned professional with over two decades of expertise in the Education Industry and Counseling. With a rich background in guiding individuals towards fulfilling their academic and career aspirations, Madhavi brings invaluable insights and a wealth of experience to her role as a Career Counselor at Digital Gurukul

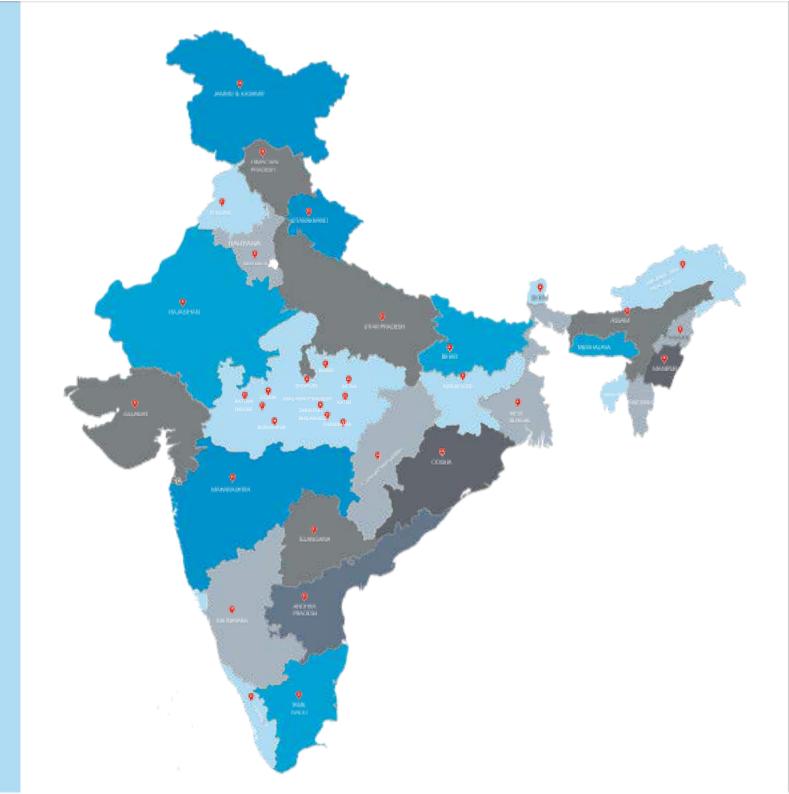
#### Mrs. Pratha Atlani

(Head - Placement cell)

an accomplished professional with over a decade of experience in the Education and Placement domain. With a proven track record of forging strong connections with over 120 companies and startups nationwide, Pratha brings extensive industry knowledge and a robust network to her role as Placement Head at Digital Gurukul)

55,850+
Students Trained from

105+
Cities Across Asia



#### **Digital Gurukul Achievements & Success Stories**

#### Why to show you few images?

Visit our instagram page @digital\_gurukul
& check complete list of
achievements, success stories,
workshops,
viral campaigns, social activities
& much more







Our Director Raj Padhiyar Received "Honorary Doctorate" in Digital Marketing in 2018.



Our Director Dr. Raj Padhiyar Awarded "Best Digital Marketer (Asia) 2018" by NIER's National Excellence Awards – 2018.



Our Director Dr. Raj Padhiyar Awarded: Young Entrepreneur of the Year Award 2018 in Education & Consulting National Award Category.



premier Startup Awards -Aeonian 2018 supported by NASSCOM , StartupIndia & MSME at World Trade Centre, Mumbai







Dr. Raj Padhiyar has been Awarded Dronacharya Award" for the year 2018



Digital Gurukul Awarded "Madhya Pradesh Best Brand and Best Employer Brand Award 2018".





Digital Gurukul awarded "Most Promising Digital Marketing Institute of 2016" by Outcomes Delivered.



Featured in "World's Top 100 Digital Marketers" by ET Now News & World Marketing Congress in Feb 2020



Our Founder Dr. Raj Padhyar receiving "World's Top 100 Digital Marketers" by ET Now News & World Marketing Congress in Feb 2020

#### **Featured on Following News Media**































































digital gurukul IM Indone







C N N Liked by dinyanishu\_rathere and 130 others digital, guriekus V Nivar a start of 2020 A Addressed Top 25 Engineering faculties across Madhya Prodesh & Enried them about importance of Digital Marketing for... mine manu, bhaderis Superv

### **Our Academic Associations**



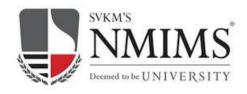


















# **Our Celebrity Network**



























### **Learn from Digital Stalwarts**



ASHWIN KRISHNA Marketing Director Tact AI



ISHAN BANATWALA
Head of Sales Engineering,
APAC at Insider



VANDANA TOLANI
Founder & CEO - Convanto
Investment firm



PANISA SHAH Creative head - Social Beat India



SAURABH GOYAL Founder- Goalchy Club community



ABHINAV BHASIN
Vice President (Asia Pacific)
Dentsu



AUNINDRA KUMAR
Senior UX Designer - indeed
works



TUSHAR KANSAL Founder & CEO Kansaltancy

### **Learn from Digital Stalwarts**



SHUBHAM BISHT
Associate Director - Product
Management - Razorpay



NIKHIL KUMAR

AVP- Brand Strategy The

Glitch



KAVITTA B BEDI Founder and CEO of JBC INC



VINAY SINGHAL
Co-Founder & CEO Stage OTT for Bharat



GAURAV SHARMA Head Digital Axis Bank



**DR. RAJ PADHIYAR**Founder & CEO Digital
Gurukul



MANISH PANDEY Research Head (JOSH TALKS)



SHWETA SHRIVASTAVA Digital Head- Philips

### **Our Corporate Network**









































































Yusuf Ali

Regional manager Sony India





Sagar Gupta

Writer





Mishka Rana

Linkedin Influncer





Shreya Kanga

**Digital Marketing Executive** 





Vikas Tiwari

Founder & CEO





Sakshi Sabarwal

Founder & CEO





Pooja Chauhan

SMM Manager





**Danish Qureshi** 

Cluster head





Aditi Malviya

Founder & CEO





Kinza Rafique

Founder - NGO





**Anshul Samre** 

Founder





Pragati Kanungo

Co-Founder





**Mohil Thakur** 

**Digital Marketing Head** 





Rakesh S.R.

Senior SEO Analyst





Padmashree D.

**Digital Marketing Internship** 





**Rahul Kharel** 

Franchise Partner



### What students have to say about us?



What a wonderful experience of learning. Thank you so much Digital Gurukul for such a wonderful experience. Digital Gurukul offers practical knowledge of all domains of digital marketing. The teachers are very cooperative. Digital Gurukul is the best investment anyone can make for their future. Dr Raj Padhiyar is an excellent Mentor, he is the best.

**Diksha Singh** 



One of the best digital marketing institute I have ever seen, I learned all the components of digital marketing from Dr Raj Padhiya sir, they guided us really well and provided live practical training during session. Helped us alot in learning the core concepts of Digital Marketing. I am recommending every person who wanted to know the Digital Marketing from scratch to join and learn from him.

Shubham Sharma



Hey, My name is Ketan kshirsagar I have done my Master's in Digital Marketing from Digital Gurukul Asia's Best Digital Marketing Institute under the guidance of Raj and Shekhar sir. Digital Gurukul is one of the best institutes in Indore my experience was good, The course has been well-structured and the DG support was very helpful.

ketan kshirsagar



I have done my Masters program from this prestigious institution. In my opinion, there can not be a better place than this to be when it comes to learning the aspects of digital marketing with incredible support from Sir Dr. Raj Padhiyar and other faculty as well.

Raj Chouhan

### What students have to say about us?



Mehul Sharma

Hello everyone, My Name is Mehul Sharma And I had Completed My Master's in Digital Marketing from Digital Gurukul Indore Asia's Best Digital Marketing Institute Learnt alot from the journey of Digital Marketing and it was both Learning & Entertainment at the same time, I spent the best time of my life enhancing my skills in Digital Marketing With Digital Gurukul.



Avadhi Kala

I just wanted to say, that I was provided with excellent support and information by Digital Gurukul . There was really helpful and efficient support from mentor and I was always informed on the good things, bad things I had done in my work, and the things that I needed to do next.



**Shivam Sharma** 

I recently completed Digital Gurukul's Digital Marketing Course. One of the greatest Growing Digital Marketing Institutes in India. Teaching staff is well experience and knowledgeable to guide you specially Dr.Raj Padhiyar and Mr.shekhar sir. Full practical knowledge at a reasonable price.



Digital Marketing? Only solution is "DIGITAL GURUKUL"

As, I started searching for digital marketing institutes in Indore. Believe me; it was a tough job for me to search a particular institute from the great list which I found. But when I came to Digital Gurukul and had a word with Mr. Raj Padhihar Sir, I felt it be the right place for me to start my career in digital marketing.

Pragati Kanungo

### Contact us -

Our Corporate Office – 2/Poonam Estate cluster, Mumbai - 401107

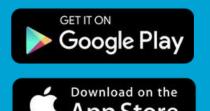
Our Centers - Vijay Nagar ,A-201/202, Bliss Avenue, Opp. VLCC, Scheme no 54, Vijay Nagar, Indore, 452010 Geeta Bhawan - 410/ TBC Tower, Geeta Bhawan, Indore 452001 For inquiries/demo sessions - Call/Whatsapp - 9584831230

Website - www.digitalgurukul.in Email id - info@digitalgurukul.in

### Social Media -

Facebook – www.facebook.com/OurDigitalGurukul
Twitter – www.twitter.com/digital\_gurukul
Instagram – www.instagram.com/digital\_gurukul
Linkedin – www.linkedin.com/company/digital-gurukul
Snapchat- digitalgurukul

### **Download Our App**



# Digital is the Future & We care for your Future..